

Guardian Crewe & Nantwich Crewe & Nantwich Crewe & Nantwich

Serving the South Cheshire community in-print and online.



Introduction...

Crewe & Nantwich Guardian is part of the Newsquest North West family of local newspapers, websites, special publications and direct marketing opportunities. Across Cheshire and Merseyside, our newspapers have a combined readership of more than 711,000* people each week we reach a total, net, in-print and online audience of 749,700*.

Backed by Newsquest Media Group, one of the largest regional newspaper groups in the UK, we have the infrastructure to support the marketing needs of any sized business, from the smallest independent trader through to multi-national organisations looking to interact with their customers at a local level.

Local media connects with the community in a unique way. It is a trusted medium, and the first resource for local people when they are making buying decisions or looking for information on local businesses.





Area information

Demographics

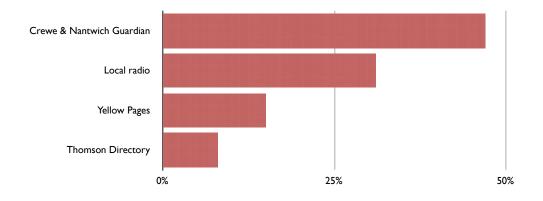
Within the districts of Crewe and Nantwich...

- 45% of households have a mortgage.
- 43% of households have an income above £27,000.
- 30% of households have children at home.

Media consumption

In an average week...

- 47% of people read the Crewe & Nantwich Guardian.
- 31% of people listen to local commercial radio at least once.
- 15% of people look at the Yellow Pages.
- 8% of people look at the Thomson Directory.



Key facts

| Distribution: | 34,233* |
|-------------------|-------------|
| Readership: | 50,156** |
| Format: | Tabloid |
| Publication day: | Thursday |
| Booking deadline: | Tuesday 4pm |



EAR ROAD

Communities will no longer have to suffer the HGVs on the A525



Prescott Express arrives





Trip or slip accidents Criminal Injuri





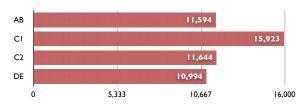
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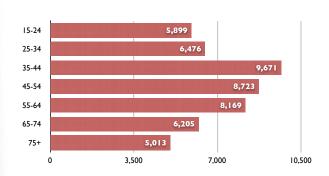
Surprise as Stevie gets a senior British call-up to

championships



Reader demographics**...





Key facts

| URL: | creweandnantwichguardian.co.uk |
|---------------------|--------------------------------|
| Weekly audience: | 4,777* |
| Total net audience: | 51,949* |





Newsquest online user survey, 2008

- 43% of our online audience is under the age of 39.
- 34% have a child under the age of 15 at home.
- 31% have a family income above £30,000.
- 67% visit our website several times a week.

Source: *JICREG April '10.

Online for all

Newsquest online sites provide the latest local news, along with specialised sections for homes, motors, entertainment and recruitment.

Across every section we provide various advertisement styles to suit business needs, whether it's making a large impact, or simply maintaining a regular weekly presence.

Leaderboard



www.bettaliving.co.uk

The most prominent online position, appearing above the masthead. Leaderboards measure 728 x 90 pixels and are designed in 'Flash' to include smooth animation and up to five lines of text.

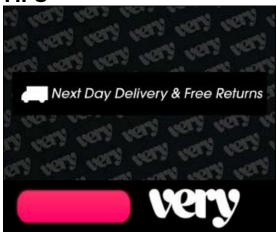
Mini-banner



New Build Conservatories or Conservatory Upgrades

A smaller version of the Leaderboard, appearing as a group of four mini-banners on the right of each page. The ideal way of maintaining a regular online presence for small advertisers.

MPU



A large, square advertisement, appearing with the body of a news story or in a prominent position to the right. Designed in 'Flash' to include smooth animation and up to five lines of text.

Skyscraper

An eye-catching 'tower' design, appearing on the right-hand side of all our pages. The vertical design gives the advertisements a very dynamic feel, which is amplified by the use of 'flash' to provide smooth animation between images and texts.



Please call us for a FREE consultation to dicuss your home improvement needs

Call now on: 0800 515 202

k2windowsystems.co.uk





News and Sport

The South Cheshire community knows it can rely on the Crewe & Nantwich Guardian to bring them the news they care about most, both in-print and online.

Our reputation as the first source of local news means people devour the paper when it drops through their letterbox and visit creweandnantwichguardian.co.uk several times a week to keep on top of what is happening in their town.

For advertisers, News & Sport is the prime location for reaching as many local people as possible. 83%* of people read the news section of their local newspaper every week so for any business looking to build their brand, promote special offers, or make a big splash it's the perfect place to advertise.

Reader demographics**...

Each week our readers spend...

- £129,869 on men's clothing.
- £252,902 on women's clothing
- £71,770 on children's clothing.
- £150,374 on footwear.
- £375,936 on furniture.
- £102,528 on hair & beauty treatments.



Entertainment section

The weekend starts when the Crewe & Nantwich Guardian arrives through the letterbox. Whether it's family days out, a fun Friday night, or a quiet meal together, readers turn to our newspaper to help them find out what's happening, where it's happening and why they need to be there.

In-print we provide advertisers with category headings to help readers find their details and online creweandnantwichguardian. co.uk/events provides a fully searchable database of local events.

Reader demographics**...

Our readers spend...

- £375,936 a week at restaurants and cafés.
- £140,122 a week on take-away meals.
- £58,099 a week on cinema, theatre and concert tickets.
- £1,777,152 a year on UK holidays.

and...

- 7% go to the bingo.
- 15% go to keep-fit / aerobics.
- 13% enjoy ten-pin bowling.
- 4% go fishing.
- 9% play golf.

To advertise contact 01606 813600

Sources: **Experian 2009, Family Spending 2009.



Homes

With the average distance travelled when moving home being only 9 miles*, it's important for property advertisers to focus their efforts on the local market.

creweandnantwichguardian.co.uk/homes gives local agents all the tools they need to generate maximum response from their online property listings. Our enhanced package allows local agents to upload multiple photographs and unlimited descriptions for each property, as well as providing fully trackable email, weblinks and telephone numbers.

On average agents who make full use of our enhanced package receive 56# enquiries a month through our property sites and we provide full monthly reports, making it easy for agents to monitor the success of their listings.

Reader demographics**...

- £830,477 a week is spent on rent.
- £3,021,158 a year is spent on moving home.
- £8,708,045 a year is spent on household insurance.





Motors

How far will people travel for their next car? The answer is, a surprising, 14 miles*. This opens a wide local market for car dealers and one they can reach most effectively through the Crewe & Nantwich Guardian and creweandnantwichguardian. co.uk/cars

More car buyers use their local paper to find a dealer than any other media platform* and with the in-print Crewe & Nantwich Guardian Motors section you can put your dealership name in front of thousands of local car buyers.

Online, creweandnantwichguardian.co.uk/cars is powered by the highly regarded Fish4Cars search engine which means dealer listings don't just appear on our own site but across the full 14 mile catchment area and beyond, including websites operated by rival newspapers.

Reader demographics**...

- £37,594 is spent a week on spares & accessories
- £167,462 is spent a week on repairs & servicing

The most popular car makes searched for on creweandnantwichguardian.co.uk/cars are#...

- Ford II%
- Vauxhall 7%
- BMW 6%
- Peugeot 6%
- Mercedez-Benz 4%





Jobs

86% of people work within 12 miles of their home*, proving that, for the vast majority, when it comes to work 'local' is best. For recruiters, the combined reach of the Crewe & Nantwich Guardian and creweandnantwichguardian.co.uk/jobs means their open positions are read by the people most likely to apply – local jobseekers.

creweandnantwichguardian.co.uk/jobs provides advanced search options, which let job seekers focus on the positions that match their criteria, and is powered by the UK's most popular recruitment search engine Fish4Jobs.

Recruiters benefit from our Fish4Jobs partnership as online vacancies appear not only on creweandnantwichguardian.co.uk/jobs but also on other newspaper recruitment sites and fish4jobs. co.uk.

Reader demographics**...

The most popular jobs searched for on creweandnantwichguardian.co.uk/jobs are#...

- · Driver.
- Nurse.
- Manager.
- Care Assistant.
- Engineer.
- · Administrator.





Classified Services

Each week hundreds of local traders trust us with their advertising, as they understand that when readers need a plumber, roofer, joiner, decorator, or handyman they turn to the Crewe & Nantwich Guardian Classified Services section.

Classified Services is organised into relevant categories so readers can clearly find the help they need and listing options are available for all budgets from a simple lineage advertisement through to full-colour boxes with room for logos, accreditation symbols and more.

Online, creweandnantwichguardian.co.uk/trade_directory allows readers to find tradesmen easily and businesses can enhance their listings with full descriptions of their services, branding, web links, location maps and even video.

Reader demographics**...

- £11,196,058 a year is spent on home maintenance.
- £6,220,032 a year is spent on floor coverings.
- 66,457 people undertake DIY projects.





| Postcode Sector | Area | Distribution |
|-----------------|----------------------|--------------|
| CWI 2 | Crewe | 608 |
| CWI 3 | Crewe / Leighton | 2,592 |
| CWI 4 | Crewe Maws Green | 3,477 |
| CWI 5 | Crewe / Haslington | 3,578 |
| CWI 6 | Crewe / Sydney | 576 |
| CWILI | Sandbach | 2,034 |
| CWII 2 | Sandbach | 455 |
| CWII 3 | Sandbach | 2,605 |
| CWII 4 | Sandbach | 1,926 |
| CW2 5 | Shavington / Hough | 1,562 |
| CW2 6 | Crewe / Wistaston | 2,751 |
| CW2 7 | Crewe / Queens Park | 2,443 |
| CW2 8 | Crewe / Wistaston | 3,302 |
| CW5 5 | Nantwich | 2,078 |
| CW5 6 | Nantwich / Willaston | 2,055 |
| CW5 7 | Nantwich | 2,403 |

Current distribution breakdown.







Commercial features

Each week the Crewe & Nantwich Guardian publishes a variety of commercial features aimed at certain key demographics. Advertisers who take advantage of our commercial feature packages benefit from promoting their businesses to the audience most interested in their services.

Letterbox marketing

Leaflets and mail-outs are a great way for advertisers to reach an audience within a specific catchment area. Companies can choose to distribute leaflets across the full Crewe & Nantwich Guardian coverage area or select certain areas based on either geographic or demographic criteria.

Wraps

When a business needs to make a big impact or has a wide range of offers to promote at the same time, a wrap provides maximum exposure. Sitting on the outside of the newspaper, a wrap is the first thing readers see when they pick up their Crewe & Nantwich Guardian.

Text services

Newsquest offers a wide variety of text services so businesses can stay in touch with potential customers at any time via their mobile phone.