

# Guardian Guardian Guardian Guardian

Serving the Mid Cheshire community in-print and online.



#### Introduction...

Knutsford Guardian, Northwich Guardian and Winsford and Middlewich Guardian are part of the Newsquest North West family of local newspapers, websites, special publications and direct marketing opportunities. Across Cheshire and Merseyside, our newspapers have a combined readership of more than 711,000\* people each week we reach a total, net, in-print and online audience of 749,700\*.

Backed by Newsquest Media Group, one of the largest regional newspaper groups in the UK, we have the infrastructure to support the marketing needs of any sized business, from the smallest independent trader through to multi-national organisations looking to interact with their customers at a local level.

Local media connects with the community in a unique way. It is a trusted medium, and the first resource for local people when they are making buying decisions or looking for information on local businesses.



Source: \*JICREG April '10.



#### **Area information**

#### **Demographics**

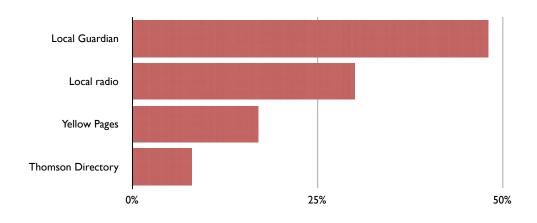
Across Mid Cheshire...

- 44% of households have a mortgage.
- 49% of households have an income above £27,000.
- 30% of households have children at home.

#### **Media consumption**

In an average week...

- 48%\* of people read their local Guardian.
- 30% of people listen to local commercial radio at least once.
- 17% of people look at the Yellow Pages.
- 8% of people look at the Thomson Directory.



#### **Key facts**

Title:	Northwich Guardian
Circulation:	12,358*
Readership:	35,344**
Format:	Tabloid
Publication day:	Wednesday

Title:	Winsford & Middlewich Guardian
Circulation:	5,399*
Readership:	15,977**
Format:	Tabloid
Publication day:	Wednesday

Winsford and Middlewich



By Gine Bestington

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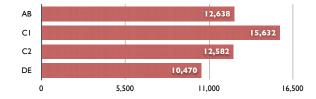
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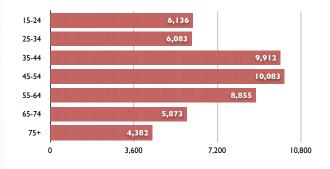


Danger to young girls' is jailed



#### Reader demographics\*\*...





Police praise the public after seven are charged with drugs offences following dawn raids



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Sources: \*ABC Jan - June '10 \*\* JICREG April '10.

#### **Key facts**

Circulation:	5,037*
Readership:	14,933**
Format:	Tabloid
Publication day:	Wednesday



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of Hefferner, Knutsford town

Good enough to eat!

Fruit and vegetable plants now available

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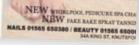
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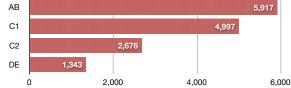
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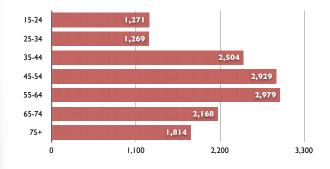
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#### Reader demographics\*\*...





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Guardian

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Practice is perfect for Knutsford's players

Accuracy on the second second

#### Key facts

URL:	knutsfordguardian.co.uk middlewichguardian.co.uk northwichguardian.co.uk winsfordguardian.co.uk
Weekly audience:	15,866*
Total net audience:	70,843*





#### Newsquest online user survey, 2008

- 43% of our online audience is under the age of 39.
- 34% have a child under the age of 15 at home.
- 31% have a family income above £30,000.
- 67% visit our website several times a week.

#### Online for all

Newsquest online sites provide the latest local news, along with specialised sections for homes, motors, entertainment and recruitment.

Across every section we provide various advertisement styles to suit business needs, whether it's making a large impact, or simply maintaining a regular weekly presence.

#### Leaderboard

Betta Living Bedrooms Kitchens established 1996

### www.bettaliving.co.uk

The most prominent online position, appearing above the masthead. Leaderboards measure 728 x 90 pixels and are designed in 'Flash' to include smooth animation and up to five lines of text.

#### Mini-banner



#### New Build Conservatories or Conservatory Upgrades

A smaller version of the Leaderboard, appearing as a group of four mini-banners on the right of each page. The ideal way of maintaining a regular online presence for small advertisers.



A large, square advertisement, appearing with the body of a news story or in a prominent position to the right. Designed in 'Flash' to include smooth animation and up to five lines of text.

#### Skyscraper

An eye-catching 'tower' design, appearing on the right-hand side of all our pages. The vertical design gives the advertisements a very dynamic feel, which is amplified by the use of 'flash' to provide smooth animation between images and texts.



Please call us for a FREE consultation to dicuss your home improvement needs



k2windowsystems.co.uk



#### **News and Sport**

The local community knows it can rely on their local Guardian to bring them the news they care about most, both in-print and online.

Our reputation as the first source of local news means people devour the paper when it drops through their letterbox and visit leighjournal.co.uk several times a week to keep on top of what is happening in their town.

For advertisers, News & Sport is the prime location for reaching as many local people as possible. 83%\* of people read the news section of their local newspaper every week so for any business looking to build their brand, promote special offers, or make a big splash it's the perfect place to advertise.

#### Reader demographics\*\*...

Each week our readers spend...

- £89,384 on men's clothing.
- £174,063 on women's clothing
- £49,396 on children's clothing.
- £103,497 on footwear.
- £258,742 on furniture.
- £70,566 on hair & beauty treatments.



#### **Entertainment section**

Planning the weekend starts when the local Guardian arrives. Whether it's family days out, a fun Friday night, or a quiet meal together, readers turn to our newspaper to help them find out what's happening, where it's happening and why they need to be there.

In-print we provide advertisers with category headings to help readers find their details and online northwichguardian.co.uk/ events provides a fully searchable database of local events.

#### Reader demographics\*\*...

Our readers spend...

- £258,742 a week at restaurants and cafés.
- £96,440 a week on take-away meals.
- £39,987 a week on cinema, theatre and concert tickets.
- £1,223,144 a year on UK holidays.

and...

- 8,709 go to the bingo.
- 23,830 go to keep-fit / aerobics.
- 19,706 enjoy ten-pin bowling.
- 6,026 go fishing.
- 15,048 play golf.



#### Homes

With the average distance travelled when moving home being only 9 miles\*, it's important for property advertisers to focus their efforts on the local market.

creweandnantwichguardian.co.uk/homes gives local agents all the tools they need to generate maximum response from their online property listings. Our enhanced package allows local agents to upload multiple photographs and unlimited descriptions for each property, as well as providing fully trackable email, weblinks and telephone numbers.

On average agents who make full use of our enhanced package receive 56<sup>#</sup> enquiries a month through our property sites and we provide full monthly reports, making it easy for agents to monitor the success of their listings.

#### Reader demographics\*\*...

- £571,585 a week is spent on rent.
- £2,079,345 a year is spent on moving home.
- £5,993,406 a year is spent on household insurance.





#### Motors

How far will people travel for their next car? The answer is, a surprising, 14 miles\*. This opens a wide local market for car dealers and one they can reach most effectively through their local Guardian and northwichguardian.co.uk/cars

More car buyers use their local paper to find a dealer than any other media platform<sup>\*</sup> and with the in-print Motors section you can put your dealership name in front of thousands of local car buyers.

Online, northwichguardian.co.uk/cars is powered by the highly regarded Fish4Cars search engine which means dealer listings don't just appear on our own site but across the full 14 mile catchment area and beyond, including websites operated by rival newspapers.

#### Reader demographics\*\*...

- £25,874 is spent a week on spares & accessories
- £115,258 is spent a week on repairs & servicing

The most popular car makes searched for on northwichguardian.co.uk/cars are<sup>#</sup>...

- Ford 11%
- Renault 5%
- Vauxhall 5%
- Peugeot 3%
- Volkswagen 3%



#### To advertise contact 01606 813600

Sources: \*Newspaper Society, \*\*Family Spending 2009, #Omniture '09.



#### Jobs

86% of people work within 12 miles of their home\*, proving that, for the vast majority, when it comes to work 'local' is best. For recruiters, the combined reach of their local Guardian and northwichguardian.co.uk/jobs means their open positions are read by the people most likely to apply – local jobseekers.

northwichguardian.co.uk/jobs provides advanced search options, which let job seekers focus on the positions that match their criteria, and is powered by the UK's most popular recruitment search engine Fish4Jobs.

Recruiters benefit from our Fish4Jobs partnership as online vacancies appear not only on northwichguardian.co.uk/jobs but also on other newspaper recruitment sites and fish4jobs.co.uk.

#### Reader demographics\*\*...

The most popular jobs searched for on

leighjournal.co.uk/jobs are#...

- Administrator.
- Driver.
- Care assistant.
- Sales assistant.
- Receptionist.

Industry sectors: Education & Teaching Wellington School Mellington Road, Timperley Altrincham Cheshine WA15 7RH E-Mail: admin@wellington.trafford.sch.uk Tel: 0161-928-4157 www.wellington.trafford.sch.uk 11 - 18 Foundation School / Technology College

Classroom Assistant (Temporary)

Classroom Assistant

ALTRINCHAM M33

Salary: £15,000

apply for this job

Permanent

Required for September 2010, initially until July 2011 Salary £14,773 - £16,054

Wellington School wishes to recruit a Classroom Assistant to provide practical learning support to pupils across the secondary age range within the classroom situation. The successful candidate will be



#### **Classified Services**

Each week hundreds of local traders trust us with their advertising, as they understand that when readers need a plumber, roofer, joiner, decorator, or handyman they turn to their local Guardian Classified Services section.

Classified Services is organised into relevant categories so readers can clearly find the help they need and listing options are available for all budgets from a simple lineage advertisement through to full-colour boxes with room for logos, accreditation symbols and more.

Online, northwichguardian.co.uk/trade\_directory allows readers to find tradesmen easily and businesses can enhance their listings with full descriptions of their services, branding, web links, location maps and even video.

#### Reader demographics\*\*...

- £7,705,807 a year is spent on home maintenance.
- £4,281,004 a year is spent on floor coverings.
- 91,144 people undertake DIY projects.





#### Full Mid Cheshire coverage area.

The Knutsford Guardian, Northwich Guardian and Winsford & Middlewich Guardian are available from newsagents and supermarkets across Mid Cheshire, or readers can subscribe by calling 0800 7814754.



#### **Commercial features**

Each week we publish a variety of commercial features aimed at certain key demographics. Advertisers who take advantage of our commercial feature packages benefit from promoting their businesses to the audience most interested in their services.

#### Letterbox marketing

Leaflets and mail-outs are a great way for advertisers to reach an audience within a specific catchment area. Using solus distribution, advertisers can have their leaflets, coupons, and other marketing materials direct to peoples homes.

#### **Text services**

Newsquest offers a wide variety of text services so businesses can stay in touch with potential customers at any time via their mobile phone.



