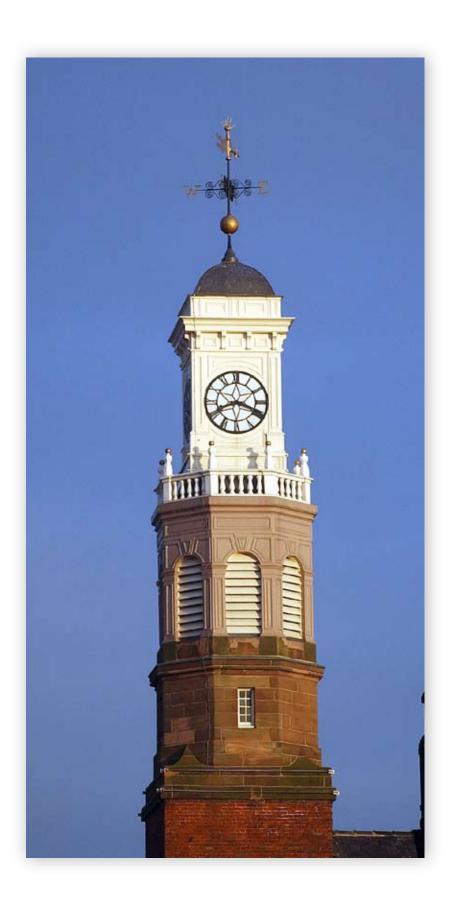


# Guardian Midwerington Midweek

Serving the Warrington community in-print and online.



#### Introduction...

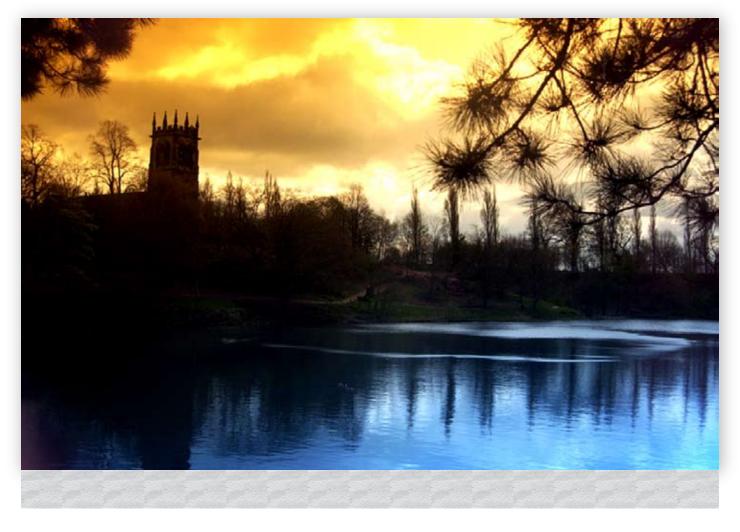
Warrington Guardian and Warrington Midweek are part of the Newsquest North West family of local newspapers, websites, special publications and direct marketing opportunities.

Across Cheshire and Merseyside, our newspapers have a combined readership of more than 711,000\* people each week we reach a total, net, in-print and online audience of 749,700\*.

Backed by Newsquest Media Group, one of the largest regional newspaper groups in the UK, we have the infrastructure to support the marketing needs of any sized business, from the smallest independent trader through to multi-national organisations looking to interact with their customers at a local level.

Local media connects with the community in a unique way. It is a trusted medium, and the first resource for local people when they are making buying decisions or looking for information on local businesses.





#### **Area information**

#### **Demographics**

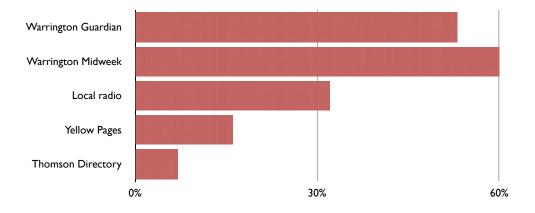
Within the districts of Warrington...

- 45% of households have a mortgage.
- 44% of households have an income above £27,000.
- 32% of households have children at home.

#### **Media consumption**

In an average week...

- 53% of people read the Warrington Guardian.
- 60% of people read the Warrington Midweek.
- 32% of people listen to local commercial radio at least once.
- 16% of people look at the Yellow Pages.
- 7% of people look at the Thomson Directory.



#### **Key facts**

Circulation:	29,242*
Readership:	85,884**
Format:	Tabloid
Publication day:	Thursday
Booking deadline:	Tuesday 3pm



Terr coverage on deplates mail watering requirements of the second secon

RY residents have startcampaign against plans will have as it adds at least the sarge Birchwood Fire will not response times. One from contring 2

changed.

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and time firefighter ins't going to get to the station within five minutes with those sort of delays."

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A pull on the Warrington Georgian reliable also found

ego realist nonday spectal including cruises, short breaks and theatre trips – starts on Page 4.



## King: We're ready



### Smith does not believe in hoodoos

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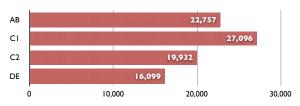
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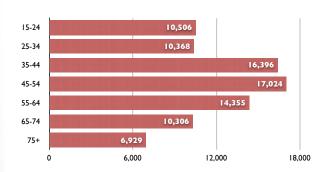
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#### Reader demographics\*\*...







Distribution:	49,476*
Readership:	72,410**
Format:	Tabloid
Publication day:	Tuesday
Booking deadline:	Friday 3pm



SELL YOUR HOME DIRECT TO US

SELL YOUR HOME DIRECT TO US

SALE TOWN PROPERTY DIRECT TO US

No 160° required or Valuations Fees

No chain to college

No public viewings

Just a simple governanced case sales

WE WANT YOUR
GOLD

WESTANT CASH PAID

MESTANT CASH

the

word

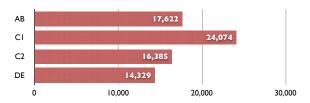


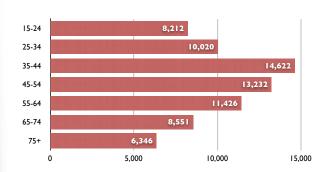
top spot with big win

BRIDGE TOO FAR FOR GIANTS



#### Reader demographics\*\*...





#### **Key facts**

URL:	warringtonguardian.co.uk
Weekly audience:	41,531*
Total net audience:	99,245*





#### Newsquest online user survey, 2008

- 43% of our online audience is under the age of 39.
- 34% have a child under the age of 15 at home.
- 31% have a family income above £30,000.
- 67% visit our website several times a week.

#### **Online for all**

Newsquest online sites provide the latest local news, along with specialised sections for homes, motors, entertainment and recruitment.

Across every section we provide various advertisement styles to suit business needs, whether it's making a large impact, or simply maintaining a regular weekly presence.

#### Leaderboard



### www.bettaliving.co.uk

The most prominent online position, appearing above the masthead. Leaderboards measure 728 x 90 pixels and are designed in 'Flash' to include smooth animation and up to five lines of text.

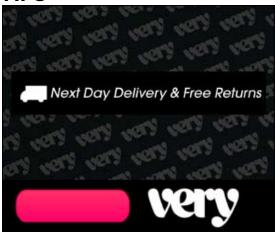
#### Mini-banner



#### New Build Conservatories or Conservatory Upgrades

A smaller version of the Leaderboard, appearing as a group of four mini-banners on the right of each page. The ideal way of maintaining a regular online presence for small advertisers.

#### **MPU**



A large, square advertisement, appearing with the body of a news story or in a prominent position to the right. Designed in 'Flash' to include smooth animation and up to five lines of text.

#### Skyscraper

An eye-catching 'tower' design, appearing on the right-hand side of all our pages. The vertical design gives the advertisements a very dynamic feel, which is amplified by the use of 'Flash' to provide smooth animation between images and texts.



Please call us for a FREE consultation to dicuss your home improvement needs

Call now on: 0800 515 202

k2windowsystems.co.uk



#### **News and Sport**

The Warrington community knows it can rely on the Warrington Guardian to bring them the news they care about most, both inprint and online.

Our reputation as the first source of local news means people devour the paper when it drops through their letterbox and visit warringtonguardian.co.uk several times a week to keep on top of what is happening in their town.

For advertisers, News & Sport is the prime location for reaching as many local people as possible. 83%\* of people read the news section of their local newspaper every week so for any business looking to build their brand, promote special offers, or make a big splash it's the perfect place to advertise.

#### Reader demographics\*\*...

Each week our readers spend...

- £115,949 on men's clothing.
- £225,796 on women's clothing
- £64,077 on children's clothing.
- £134,257 on footwear.
- £335,643 on furniture.
- £91,539 on hair & beauty treatments.



#### **Entertainment section**

The weekend starts when the Warrington Guardian arrives through the letterbox. Whether it's family days out, a fun Friday night, or a quiet meal together, readers turn to our newspaper to help them find out what's happening, where it's happening and why they need to be there.

In-print we provide advertisers with category headings to help readers find their details and online warringtonguardian.co.uk/ events provides a fully searchable database of local events.

#### Reader demographics\*\*...

Our readers spend...

- £335,643 a week at restaurants and cafés.
- £125,103 a week on take-away meals.
- £51,872 a week on cinema, theatre and concert tickets.
- £1,586,676 a year on UK holidays.

#### and...

- 11,692 people go to the bingo.
- 25,980 people go to keep-fit / aerobics.
- 22,434 people enjoy ten-pin bowling.
- 6,985 go fishing.
- 15,145 play golf.

To advertise contact 01925 426900

Sources: \*\*Experian 2009, Family Spending 2009.





#### **Homes**

With the average distance travelled when moving home being only 9 miles\*, it's important for property advertisers to focus their efforts on the local market.

warringtonguardian.co.uk/homes gives local agents all the tools they need to generate maximum response from their online property listings. Our enhanced package allows local agents to upload multiple photographs and unlimited descriptions for each property, as well as providing fully trackable email, weblinks and telephone numbers.

On average agents who make full use of our enhanced package receive 56# enquiries a month through our property sites and we provide full monthly reports, making it easy for agents to monitor the success of their listings.

#### Reader demographics\*\*...

- £741,466 a week is spent on rent.
- £2,697,349 a year is spent on moving home.
- £7,774,712 a year is spent on household insurance.







#### **Motors**

How far will people travel for their next car? The answer is, a surprising, I4 miles\*. This opens a wide local market for car dealers and one they can reach most effectively through the Warrington Guardian and warringtonguardian.co.uk/cars

More car buyers use their local paper to find a dealer than any other media platform\* and with the in-print Warrington Guardian Motors section you can put your dealership name in front of thousands of local car buyers.

Online, warringtonguardian.co.uk/cars is powered by the highly regarded Fish4Cars search engine which means dealer listings don't just appear on our own site but across the full 14 mile catchment area and beyond, including websites operated by rival newspapers.

#### Reader demographics\*\*...

- £33,564 is spent a week on spares & accessories
- £149,514 is spent a week on repairs & servicing

The most popular car makes searched for on warringtonguardian.co.uk/cars are#...

- Ford 6%
- Vauxhall 4%
- · Volkswagen 4%
- Renault 3%
- Peugeot 3%





#### **Jobs**

86% of people work within 12 miles of their home\*, proving that, for the vast majority, when it comes to work 'local' is best. For recruiters, the combined reach of the Warrington Guardian and warringtonguardian.co.uk/jobs means their open positions are read by the people most likely to apply – local jobseekers.

warringtonguardian.co.uk/jobs provides advanced search options, which let job seekers focus on the positions that match their criteria, and is powered by the UK's most popular recruitment search engine Fish4Jobs.

Recruiters benefit from our Fish4Jobs partnership as online vacancies appear not only on warringtonguardian.co.uk/jobs but also on other newspaper recruitment sites and fish4jobs.co.uk.

#### Reader demographics\*\*...

The most popular jobs searched for on warringtonguardian.co.uk/jobs are#...

- · Driver.
- · Administrator.
- Receptionist.
- Care Assistant.
- Manager.
- Warehouse operative.





#### **Classified Services**

Each week hundreds of local traders trust us with their advertising, as they understand that when readers need a plumber, roofer, joiner, decorator, or handyman they turn to the Warrington Guardian Classified Services section.

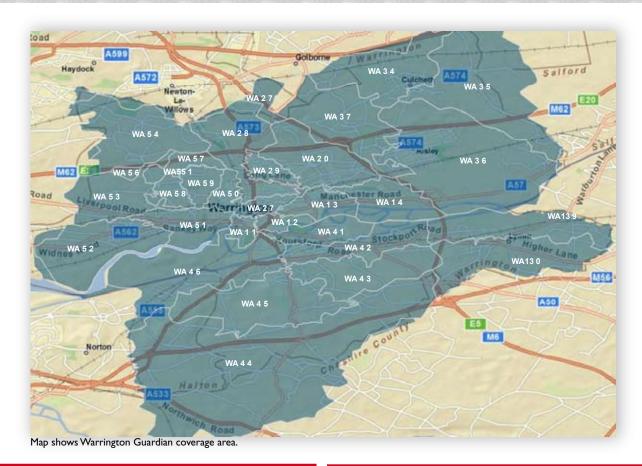
Classified Services is organised into relevant categories so readers can clearly find the help they need and listing options are available for all budgets from a simple lineage advertisement through to full-colour boxes with room for logos, accreditation symbols and more.

Online, warringtonguardian.co.uk/trade\_directory allows readers to find tradesmen easily and businesses can enhance their listings with full descriptions of their services, branding, web links, location maps and even video.

#### Reader demographics\*\*...

- £9,996,059 a year is spent on home maintenance.
- £5,553,366 a year is spent on floor coverings.
- 103,462 people undertake DIY projects.





Postcode Sector	Area	Distribution	Postcode Sector	Area	Distribution
WAI 2	Howley	769	WA4 3	Appleton	1,343
WAI 3	Padgate	4,425	WA4 4	Appleton Thorn	357
WAI 4	Woolston	2,975	WA4 5	Appleton Park	2,211
WA2 7	Orford	2,455	WA4 6	Moore	2,924
WA2 8	Orford / Winwick	980	WA5 I	Great Sankey	4,906
WA3 4	Culcheth	1,696	WA5 2	Penketh	3,988
WA3 5	Culcheth	894	WA5 3	Great Sankey	3,489
WA3 6	Birchwood	4,165	WA5 7	Westbrook	472
WA4 I	Latchford	3,404	WA5 8	Old Hall	1,490
WA4 2	Grappenhall / Stockton Heath	5,001	WA5 9	Callands	2,296

#### Warrington Midweek distribution.

Warrington Guardian is available from newsagents across the town, or readers can subscribe by calling 0800 781 4754.







#### **Commercial features**

Each week the Warrington Guardian publishes a variety of commercial features aimed at certain key demographics. Advertisers who take advantage of our commercial feature packages benefit from promoting their businesses to the audience most interested in their services.

#### Letterbox marketing

Leaflets and mail-outs are a great way for advertisers to reach an audience within a specific catchment area. Companies can choose to distribute leaflets across the full Warrington Midweek coverage area or select certain areas based on either geographic or demographic criteria.

#### Wraps

When a business needs to make a big impact or has a wide range of offers to promote at the same time, a wrap provides maximum exposure. Sitting on the outside of the newspaper, a wrap is the first thing readers see when they pick up their Warrington Midweek.

#### **Text services**

Newsquest offers a wide variety of text services so businesses can stay in touch with potential customers at any time via their mobile phone.

To advertise contact 01606 813600